

CITY OF LEESBURG, FLORIDA
Electric Utility System

Description	Historical (1)					Proforma Projection					
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Charges for Service - GDPI/DI						39,333,286	39,333,286	39,726,619	40,322,518	41,128,969	42,157,193
Charges for Service - BPCA						20,139,366	21,495,700	21,945,425	22,626,759	23,548,830	24,724,471
Charges for Service - pass throughs						8,895,858	5,909,518	5,909,518	5,909,518	5,909,518	5,909,518
Total Operating Revenues						68,368,510	66,738,504	67,581,562	68,858,795	70,587,317	72,791,182
Other						1,201,200	3,047,435	3,077,909	3,124,078	3,186,560	3,266,224
Total Operating Revenues						69,569,710	69,785,939	70,659,471	71,982,873	73,773,876	76,057,405
Estimated Inflation Rate (2)						Budget	Budget	1.00%	1.50%	2.00%	2.50%
Operating Revenues											
Charges for Services	48,966,154	59,167,487	59,138,350	68,365,314	69,726,593	68,368,510	66,738,504	67,581,562	68,858,795	70,587,317	72,791,182
Other	749,541	1,029,429	938,465	1,005,820	1,259,059	1,201,200	3,047,435	3,077,909	3,124,078	3,186,560	3,266,224
Total Operating Revenues	49,715,695	60,196,916	60,076,815	69,371,134	70,985,652	69,569,710	69,785,939	70,659,471	71,982,873	73,773,876	76,057,405
Operating Expenses											
Power Generation and Transmission	1,410,693	1,806,002	1,916,468	2,673,755	2,938,956	2,975,818	3,253,500	3,286,035	3,335,326	3,402,032	3,487,083
Purchased Energy	33,682,434	42,471,962	39,746,369	47,586,702	49,157,534	43,616,177	44,972,511	45,422,236	46,103,570	47,025,641	48,201,282
Distribution and Collection	2,899,530	3,069,096	3,770,950	3,895,543	3,260,357	4,416,365	5,045,169	5,095,621	5,172,055	5,275,496	5,407,384
Customer Accounts	1,399,152	2,308,706	2,435,951	2,217,353	2,244,256	1,717,737	2,086,657	2,107,524	2,139,136	2,181,919	2,236,467
General and Administrative	3,036,414	2,555,124	3,473,143	3,388,468	3,411,601	3,194,922	3,303,921	3,336,960	3,387,015	3,454,755	3,541,124
Operating Expenses											
Depreciation and Amortization - Base	2,704,885	2,316,912	2,514,232	2,861,401	2,799,882	2,769,307	2,439,360	2,463,754	2,500,710	2,550,724	2,614,492
Depreciation and Amortization - Incremental							0	0	0	0	0
Total Operating Expenses	45,133,108	54,527,802	53,857,113	62,623,222	63,812,586	58,690,326	61,101,118	61,712,129	62,637,811	63,890,567	65,487,832
Operating Income	4,582,587	5,669,114	6,219,702	6,747,912	7,173,066	10,879,384	8,684,821	8,947,342	9,345,062	9,883,309	10,569,574
Nonoperating Revenues (Expenses)											
Investment Income	179,862	146,303	472,650	680,395	464,884	810,028	146,475	147,940	150,159	153,162	156,991
Other Nonoperating Income	407,947	344,826	312,813	251,107	115,994			0	0	0	0
Interest Expenses		(105,550)	(439,919)	(1,362,894)	(1,333,583)	(1,968,922)	(1,954,568)	(1,924,902)	(1,893,063)	(1,858,906)	(1,822,528)
Other Nonoperating Expenses	(178,200)	(139,678)	(184,647)	(95,494)	(49,063)	(781,370)	(781,370)	(789,184)	(801,021)	(817,042)	(837,468)
Total Nonoperating Revenues (Expenses)	409,609	245,901	160,897	(526,886)	(801,768)	(1,940,264)	(2,589,463)	(2,566,146)	(2,543,925)	(2,522,786)	(2,503,005)
Income (Loss) before Contributions and Transfers	4,992,196	5,915,015	6,380,599	6,221,026	6,371,298	8,939,120	6,095,358	6,381,196	6,801,136	7,360,523	8,066,569

(1) Source is City of Leesburg, FL CAFR's

(2) City has automatic adjustment built into rates.

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	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Income (Loss) before Contributions and Transfers	4,992,196	5,915,015	6,380,599	6,221,026	6,371,298	8,939,120	6,095,358	6,381,196	6,801,136	7,360,523	8,066,569
addback Depreciation and Amortization	2,704,885	2,316,912	2,514,232	2,861,401	2,799,882	2,769,307	2,439,360	2,463,754	2,500,710	2,550,724	2,614,492
addback Interest Expenses	0	105,550	439,919	1,362,894	1,333,583	1,968,922	1,954,568	1,924,902	1,893,063	1,858,906	1,822,528
addback Other Nonoperating Expenses	178,200	139,678	184,647	95,494	49,063	781,370	781,370	789,184	801,021	817,042	837,468
Net Revenues Available for Debt Service	7,875,281	8,477,155	9,519,397	10,540,815	10,553,826	14,458,719	11,270,656	11,559,035	11,995,930	12,587,195	13,341,057
Debt Service on 2004 Bonds (3)											
- Principal						340,000	355,000	365,000	380,000	395,000	410,000
- Interest						755,535	744,060	731,455	717,523	702,260	685,904
- Total			779,813	1,121,020	1,090,975	1,095,535	1,099,060	1,096,455	1,097,523	1,097,260	1,095,904
Debt Service on 2007A Bonds (3)											
- Principal						551,906	551,906	551,906	551,906	551,906	551,906
- Interest						551,906	551,906	551,906	551,906	551,906	551,906
- Total					551,906	551,906	551,906	551,906	551,906	551,906	551,906
Debt Service on 2007B Bonds (3)											
- Principal						280,000	295,000	310,000	325,000	345,000	365,000
- Interest						674,817	658,602	641,541	623,634	604,740	584,718
- Total					682,713	954,817	953,602	951,541	948,634	949,740	949,718
Debt Service on 2010 Note											
- Principal											
- Interest											
- Total							0	0	0	0	0
Total Debt Service			779,813	1,121,020	2,325,594	2,602,258	2,604,568	2,599,902	2,598,063	2,598,906	2,597,528
Debt Service Coverage			12.21x	9.40x	4.54x	5.56x	4.33x	4.45x	4.62x	4.84x	5.14x
Required Minimum Coverage			1.25x	1.25x	1.25x	1.25x	1.25x	1.25x	1.25x	1.25x	1.25x
Net Revenues after Debt Services											
Available for Other Needs	7,875,281	8,477,155	8,739,584	9,419,795	8,228,232	11,856,461	8,666,088	8,959,133	9,397,868	9,988,289	10,743,529

(1) Source is City of Leesburg, FL CAFR's

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Description	----- Historical (1) -----					----- Proforma Projection -----					
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
(3) Please refer to CAFR's. Payments are net of capitalized interest.											
RW Beck Presentation											
Operating Revenues						69,570	69,786	70,659	71,983	73,774	76,057
Less: Operating Expenses [3]						55,921	58,662	59,248	60,137	61,340	62,873
Net Operating Income						13,649	11,124	11,411	11,846	12,434	13,184
Other Income						0	0	0	0	0	0
Total Available for Debt Service						13,649	11,124	11,411	11,846	12,434	13,184
<u>Debt Service</u>											
Series 2004 Bonds						1,096	1,099	1,096	1,098	1,097	1,096
Series 2007A Bonds						552	552	552	552	552	552
Series 2007B Bonds						955	954	952	949	950	950
Series 2010 Note											
Total Debt Service						2,602	2,605	2,600	2,598	2,599	2,598
Capital Contributions											
Amount Available for Working Capital, Transfer to General Fund & Capital Improvements						11,046	8,520	8,811	9,248	9,835	10,587
Transfers Out (Constant % of Total Operating Revenue)						(5,666)	(5,736)	(5,755)	(5,863)	(6,008)	(6,194)
Capital Projects (2010 per budget, 2011-2015 City to Confirm)						(2,643)	(1,922)	(1,922)	(1,922)	(1,922)	(1,922)
Deposit to R and R Fund						(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
Deposit in Restricted Surplus Fund (2010 Represents FY 2009 plus FY 2010 YTD Savings Already Achieved)						(1,000)					
Other											
Net Available from Operations						738	(138)	134	463	905	1,470
Debt Service Coverage - RW Beck 2007 OS Projection						3.68x	3.12x	3.48x			
Debt Service Coverage without AMI						5.56x	4.33x	4.45x	4.62x	4.84x	5.14x

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Description	----- Historical (1) -----					----- Proforma Projection -----					
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Cash Reserve Calculation (4)											
Budgeted Operating Revenue					74,888,133	68,368,510					
Less:											
Budgeted Cost of Purchase Power											
Generation					3,863,939	2,975,818					
St Lucie					881,108	880,000					
Purchase Power					50,049,495	42,736,177					
Total Purchase Power					54,794,542	46,591,995					
Add:											
General Fund Transfers					4,578,315	4,578,000					
Surcharge Revenues					1,088,352	1,088,000					
Total Transfers & Surcharges					5,666,667	5,666,000					
Minimum Revenue Required					25,760,258	27,442,515					
Number of Days in the year					365	365					
Average daily cash					70,576	75,185					
Number of days required					120	120					
Minimum cash balance					8,469,126	9,022,197					
Cash on hand					11,505,791	14,799,546					
Excess					3,036,665	5,777,349					

(4) FYE 2009 Actual is used. 2010 represents 6 months of unaudited numbers from City thru April 30, 2010.